

AMERICAN INDIAN SCIENCE AND ENGINEERING SOCIETY

**CONSOLIDATED FINANCIAL STATEMENTS
AND SUPPLEMENTARY INFORMATION**

YEARS ENDED DECEMBER 31, 2019 AND 2018



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INDEPENDENT AUDITORS' REPORT

Board of Directors
American Indian Science and Engineering Society
Albuquerque, New Mexico

Report on the Financial Statements

We have audited the accompanying consolidated financial statements of American Indian Science and Engineering Society and Subsidiary (collectively referred to as AISES, a nonprofit organization), which comprise the consolidated statements of financial position as of December 31, 2019 and 2018, and the related consolidated statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the consolidated financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of American Indian Science and Engineering Society as of December 31, 2019 and 2018, and the changes in their net assets and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matters

Other Information – Schedule of Expenditures of Federal Awards

Our audit was conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The schedule of expenditures of federal awards, as required by Title 2 U.S. *Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards*, is presented for purposes of additional analysis and is not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the consolidated financial statements as a whole.

Report on Supplementary Information

Our audits were conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The consolidating financial statements are presented for purposes of additional analysis and are not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the consolidated financial statements as a whole.

Board of Directors
American Indian Science and Engineering Society

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated August 14, 2020, on our consideration of American Indian Science and Engineering Society's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of American Indian Science and Engineering Society's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering American Indian Science and Engineering Society's internal control over financial reporting and compliance.

A handwritten signature in black ink that reads "CliftonLarsonAllen LLP". The signature is written in a cursive, flowing style.

CliftonLarsonAllen LLP

Albuquerque, New Mexico
August 14, 2020

**AMERICAN INDIAN SCIENCE AND ENGINEERING SOCIETY
CONSOLIDATED STATEMENTS OF FINANCIAL POSITION
DECEMBER 31, 2019 AND 2018**

	2019	2018
ASSETS		
CURRENT ASSETS		
Cash and Cash Equivalents	\$ 475,812	\$ 722,325
Restricted Cash	62,876	-
Receivables:		
Trade Receivables	570,670	303,492
Grants and Other	264,858	183,799
Inventory	15,747	16,130
Prepaid Expenses	57,330	26,549
Total Current Assets	1,447,293	1,252,295
NONCURRENT ASSETS		
Investments	601,150	498,360
Property and Equipment, Net	6,500	7,069
Deposits	19,291	19,291
Total Noncurrent Assets	626,941	524,720
Total Assets	\$ 2,074,234	\$ 1,777,015
LIABILITIES AND NET ASSETS		
LIABILITIES		
Accounts Payable	\$ 207,801	\$ 64,702
Accrued Payroll and Related Liabilities	68,251	64,848
Deferred Revenue	241,606	131,456
Conditional Grants	226,278	-
Total Current Liabilities	743,936	261,006
Agency Liabilities	62,876	-
Total Liabilities	806,812	261,006
NET ASSETS		
Without Donor Restrictions:		
AISES	(872,851)	(169,485)
Board Designated	65,297	62,278
Noncontrolling Interest in AISES Publishing, Inc.	1,510	10,426
Total Without Donor Restrictions	(806,044)	(96,781)
With Donor Restrictions:		
Perpetual in Nature	130,000	130,000
Subject to Appropriation	383,817	363,845
Purpose Restrictions	1,559,649	1,118,945
Total With Donor Restrictions	2,073,466	1,612,790
Total Net Assets	1,267,422	1,516,009
Total Liabilities and Net Assets	\$ 2,074,234	\$ 1,777,015

See accompanying Notes to Consolidated Financial Statements.

AMERICAN INDIAN SCIENCE AND ENGINEERING SOCIETY
CONSOLIDATED STATEMENT OF ACTIVITIES
YEAR ENDED DECEMBER 31, 2019

	Without Donor Restrictions	With Donor Restrictions	Total
REVENUE, SUPPORT, AND GAINS			
Conference Registration	\$ 343,094	\$ -	\$ 343,094
Nonprofit / Tribes	316,881	226,561	543,442
Corporate	972,773	407,226	1,379,999
Foundation	876,739	11,467	888,206
Grants - Federal	1,176,106	-	1,176,106
State and Other	313,381	-	313,381
Individual	89,317	-	89,317
Educational Institute	136,458	-	136,458
Membership Fees	102,528	-	102,528
Job Board	58,295	-	58,295
Investment Income	6,402	77,118	83,520
Subscription Sales	100,329	-	100,329
Other	118,218	-	118,218
In-Kind	2,001,970	-	2,001,970
Advertising Income	96,443	-	96,443
Digital	263,209	-	263,209
Net Assets Released from Restrictions	161,696	(161,696)	-
Total Revenue, Support, and Gains	7,133,839	560,676	7,694,515
EXPENSES AND LOSSES			
Program Services Expense	6,837,082	-	6,837,082
Supporting Services Expense:			
Management and General	527,196	-	527,196
Fundraising	478,824	-	478,824
Total Supporting Services Expenses	1,006,020	-	1,006,020
Total Expenses	7,843,102	-	7,843,102
CHANGE IN NET ASSETS	(709,263)	560,676	(148,587)
Net Assets - Beginning of Year	(96,781)	1,612,790	1,516,009
Restatement (see Note 11)	-	(100,000)	(100,000)
Net Assets - Beginning of Year - As Restated	(96,781)	1,512,790	1,416,009
NET ASSETS - END OF YEAR	\$ (806,044)	\$ 2,073,466	\$ 1,267,422

See accompanying Notes to Consolidated Financial Statements.

**AMERICAN INDIAN SCIENCE AND ENGINEERING SOCIETY
CONSOLIDATED STATEMENT OF ACTIVITIES
YEAR ENDED DECEMBER 31, 2018**

	Without Donor Restrictions	With Donor Restrictions	Total
REVENUE, SUPPORT, AND GAINS			
Conference Registration	\$ 360,949	\$ -	\$ 360,949
Nonprofit / Tribes	1,018,308	-	1,018,308
Corporate	836,207	81,570	917,777
Foundation	632,598	200,000	832,598
Grants - Federal	768,864	-	768,864
State and Other	429,368	-	429,368
Individual	70,504	-	70,504
Educational Institute	125,840	-	125,840
Membership Fees	109,489	-	109,489
Job Board	58,070	-	58,070
Investment Income	6,860	(31,364)	(24,504)
Subscription Sales	88,812	-	88,812
Other	117,572	-	117,572
In-Kind	1,762,479	-	1,762,479
Advertising Income	98,613	-	98,613
Digital	297,446	-	297,446
Net Assets Released from Restrictions	18,563	(18,563)	-
Total Revenue, Support, and Gains	<u>6,800,542</u>	<u>231,643</u>	<u>7,032,185</u>
EXPENSES AND LOSSES			
Program Services Expense	5,971,352	-	5,971,352
Supporting Services Expense:			
Management and General	407,569	-	407,569
Fundraising	429,294	-	429,294
Total Supporting Services Expenses	<u>836,863</u>	<u>-</u>	<u>836,863</u>
Total Expenses	<u>6,808,215</u>	<u>-</u>	<u>6,808,215</u>
CHANGE IN NET ASSETS	(7,673)	231,643	223,970
Net Assets - Beginning of Year	<u>(89,108)</u>	<u>1,381,147</u>	<u>1,292,039</u>
NET ASSETS - END OF YEAR	<u>\$ (96,781)</u>	<u>\$ 1,612,790</u>	<u>\$ 1,516,009</u>

See accompanying Notes to Consolidated Financial Statements.

**AMERICAN INDIAN SCIENCE AND ENGINEERING SOCIETY
CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES
YEAR ENDED DECEMBER 31, 2019**

	Program Services							Program Services					Support Services			Total Support Services
	Conference	Training and Development	Publishing	Internships	Scholarships	Education and Outreach	Pre-College Programs	College Programs	Strategic Initiatives and Research	Energy Challenge	Other	Total Program Services	Management and General	Fundraising		
Salaries	\$ 203,501	\$ 137,403	\$ 33,743	\$ 29,720	\$ -	\$ 88,417	\$ 213,723	\$ 91,160	\$ 245,183	\$ -	\$ 122,651	\$ 1,165,501	\$ 289,309	\$ 170,117	\$ 459,426	
Payroll Taxes	16,916	11,597	2,701	2,820	-	7,906	18,725	7,238	20,212	-	7,327	95,444	20,493	13,876	34,369	
Employee Benefits	4,365	2,689	554	-	-	1,851	5,874	1,988	6,111	-	2,866	26,299	182,250	2,608	184,858	
Bank Service Charges	753	-	-	-	-	-	-	-	-	1,593	50,431	52,777	14,974	-	14,974	
Professional Fees	267,417	-	131,639	-	-	14,945	81,882	300	99,991	97,996	-	694,170	191,169	122,642	313,812	
Convention Costs	380,665	-	-	-	-	3,205	31,797	-	-	-	13,178	428,845	-	-	-	
Awards/Gifts and Scholarships	25,366	-	-	1,250	567,088	-	-	-	-	-	57	593,760	138	932	1,070	
Printing and Copying	10,974	9	32,723	-	-	5,189	-	-	185	-	362	49,441	3,253	22,348	25,601	
Participant Costs and Stipends	8,477	9,986	-	15,559	-	-	179,924	-	433,908	-	31,251	679,105	2,676	499	3,175	
Travel	123,357	9,387	2,155	5,750	29,302	4,195	56,009	3,873	31,606	-	8,266	273,901	21,811	56,201	78,012	
Occupancy	-	31	299	-	-	-	-	-	-	-	-	330	155,479	-	155,479	
Computer Service and Related	16,296	-	-	-	200	15,437	1,509	-	6,473	-	12,182	52,096	25,871	4,964	30,835	
Postage and Shipping	6,222	38	19,694	-	-	312	2,669	74	50	-	35	29,095	5,783	9,236	15,019	
Bad Debt Expense	-	-	-	-	-	-	-	-	-	-	-	-	1,750	-	1,750	
Material and Supplies	8,907	2,264	50	-	-	5,397	195,689	7	2,867	-	1,321	216,501	20,636	1,907	22,543	
Telephone and Communications	75	1,683	120	-	-	975	374	667	853	-	450	5,197	19,353	956	20,309	
Meals and Entertainment	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Contributions and Donations	-	-	-	-	-	-	-	-	-	-	-	-	447	-	447	
Dues and Subscriptions	-	627	190	-	-	1,000	-	-	-	-	432	2,249	1,406	6,817	8,223	
Advertising	387	-	463	-	-	2,710	-	666	-	-	-	4,226	613	957	1,570	
In-Kind	-	-	-	-	-	-	1,000,986	1,000,986	-	-	-	2,001,972	-	-	-	
Meeting Expense	17,587	8	-	-	-	-	8,883	250	18,583	-	35,899	81,209	9,247	1,307	10,554	
Interest Expense	-	-	-	-	-	-	-	-	-	-	-	-	8,389	-	8,389	
Depreciation	-	-	-	-	-	-	-	-	-	-	-	-	569	-	569	
Indirect Costs	-	26,606	43,502	1,675	-	23,458	119,612	16,385	106,177	-	47,549	384,965	(448,422)	63,456	(384,965)	
Total Expenses by Function	\$ 1,091,265	\$ 202,329	\$ 267,833	\$ 56,775	\$ 596,590	\$ 174,996	\$ 1,917,655	\$ 1,123,594	\$ 972,200	\$ 99,589	\$ 334,255	\$ 6,837,082	\$ 527,196	\$ 478,824	\$ 1,006,020	

See accompanying Notes to Consolidated Financial Statements.

**AMERICAN INDIAN SCIENCE AND ENGINEERING SOCIETY
CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES
YEAR ENDED DECEMBER 31, 2018**

	Program Services							Program Services				Support Services			Total
	Conference	Training and Development	Publishing	Internships	Scholarships	Education and Outreach	Pre-College Programs	College Programs	Strategic Initiatives and Research	Other	Total Program Services	Management and General	Fundraising	Total Support Services	
Salaries	\$ 172,625	\$ 75,860	\$ -	\$ 31,574	\$ -	\$ 81,758	\$ 226,047	\$ 72,800	\$ 155,163	\$ 85,421	\$ 901,248	\$ 266,055	\$ 145,591	\$ 411,645	\$ 1,312,893
Payroll Taxes	14,197	6,539	-	2,976	-	7,184	18,065	6,134	12,646	5,157	72,898	23,235	12,188	35,422	108,320
Employee Benefits	3,771	973	-	458	-	1,433	5,811	1,699	3,552	1,051	18,748	156,919	2,810	159,729	178,477
Bank Service Charges	29,459	21,941	5,593	-	-	-	-	-	-	-	56,993	14,477	10	14,487	71,480
Professional Fees	261,527	238	283,638	-	-	6,811	33,458	450	20,837	-	606,957	189,809	101,196	291,005	897,962
Convention Costs	360,607	-	-	-	-	-	-	22	1,077	31,102	392,808	-	151	151	392,959
Awards/Gifts and Scholarships	32,509	3,059	-	-	540,750	-	1,500	2,300	31	-	580,149	5,490	207	5,698	585,847
Printing and Copying	22,505	-	30,677	-	-	5,928	2,823	276	-	-	62,209	10,140	506	10,646	72,855
Participant Costs and Stipends	11,442	-	-	2,300	5,691	-	142,852	2,486	266,871	1,347	432,988	-	-	-	432,988
Travel	85,992	23,083	3,926	2,600	10,491	7,933	59,268	2,022	14,155	12,172	221,641	21,218	33,124	54,342	275,983
Occupancy	-	-	-	16,586	-	200	-	-	-	-	16,786	150,988	-	150,988	167,774
Computer Service and Related	13,732	16,394	-	-	-	1,329	209	45	424	558	32,691	35,285	990	36,275	68,966
Postage and Shipping	3,263	199	18,739	-	-	1,521	330	532	1,302	215	26,101	2,409	6,193	8,602	34,703
Bad Debt Expense	-	-	-	-	-	-	-	-	-	-	-	6,269	-	6,269	6,269
Material and Supplies	6,453	20	2,936	-	-	3,112	187,189	32	1,418	5	201,164	15,003	251	15,254	216,418
Telephone and Communications	-	-	-	-	-	1,125	-	-	1,700	-	2,825	15,009	75	15,084	17,909
Meals and Entertainment	-	-	174	-	-	-	-	-	-	-	174	-	-	-	174
Contributions and Donations	-	-	-	-	-	3,450	550	-	-	-	4,000	1,500	-	1,500	5,500
Dues and Subscriptions	899	3,459	-	-	-	1,075	2,020	2,500	-	270	10,223	3,182	3,609	6,791	17,014
Advertising	83,507	231	4,770	-	-	2,677	-	1,200	-	-	92,385	231	25,152	25,383	117,769
In-Kind	-	-	-	-	-	-	881,240	881,239	-	-	1,762,479	-	-	-	1,762,479
Meeting Expense	3,002	20,600	150	-	-	493	10,783	950	3,077	8,445	47,500	9,776	257	10,033	57,533
Interest Expense	-	-	-	-	-	-	-	-	-	-	-	5,303	39	5,341	5,341
Depreciation	-	-	-	-	-	-	-	-	-	-	-	601	-	601	601
Indirect Costs	-	55,714	-	2,811	-	40,398	164,935	42,560	91,542	30,425	428,385	(525,330)	96,945	(428,385)	-
Total Expenses by Function	\$ 1,105,490	\$ 228,307	\$ 350,603	\$ 59,304	\$ 556,931	\$ 166,426	\$ 1,737,078	\$ 1,017,247	\$ 573,797	\$ 176,169	\$ 5,971,352	\$ 407,569	\$ 429,294	\$ 836,863	\$ 6,808,215

See accompanying Notes to Consolidated Financial Statements.

**AMERICAN INDIAN SCIENCE AND ENGINEERING SOCIETY
CONSOLIDATED STATEMENTS OF CASH FLOWS
YEARS ENDED DECEMBER 31, 2019 AND 2018**

	2019	2018
CASH FLOWS FROM OPERATING ACTIVITIES		
Cash Received from Support and Revenue Funding Source	\$ 7,585,355	\$ 7,132,508
Cash Paid to Employees and Suppliers	(7,666,202)	(6,979,904)
Net Cash Provided (Used) by Operating Activities	(80,847)	152,604
 CASH FLOWS FROM INVESTING ACTIVITIES		
Reinvested Net Investment Income	(102,790)	-
Change in Chapter Organization Cash	-	-
Net Cash Used by Investing Activities	(102,790)	-
 CASH FLOWS FROM FINANCING ACTIVITIES		
Contributions Restricted for Investment in Perpetual Endowment	-	10,000
Principal Payment on Line of Credit	-	(60,000)
Net Cash Used by Financing Activities	-	(50,000)
 NET CHANGE IN CASH AND CASH EQUIVALENTS	(183,637)	102,604
Cash and Cash Equivalents - Beginning of Year	722,325	619,721
 CASH AND CASH EQUIVALENTS - END OF YEAR	\$ 538,688	\$ 722,325

See accompanying Notes to Consolidated Financial Statements.

**AMERICAN INDIAN SCIENCE AND ENGINEERING SOCIETY
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
DECEMBER 31, 2019 AND 2018**

NOTE 1 PRINCIPAL ACTIVITY AND SIGNIFICANT ACCOUNTING POLICIES

Organization

Founded in 1977, the American Indian Science and Engineering Society (AISES) is a national nonprofit organization focused on substantially increasing the representation of American Indians, Alaska Natives, Native Hawaiians, Pacific Islanders, First Nations, and other indigenous peoples of North America in science, technology, engineering, and math (STEM) studies and careers. AISES also publishes *Winds of Change*, a nationally distributed magazine with a focus on STEM educational and career advancement for Native people; (2) administers STEM related projects for Native Students; and (3) provides educational support services to Natives in STEM. In 1985, AISES created a majority-owned subsidiary called AISES Publishing, Inc. (API). API historically published *Winds of Change*, but the publishing program was absorbed by AISES during 2019. However, API still administers STEM related projects for Native Students and provides educational support services to Natives in STEM.

Program Service Descriptions

Training and Development

AISES utilizes a variety of programs to support STEM education and career training and development through financial, academic, professional, and cultural support to American Indians, Alaska Natives, Native Hawaiians, Pacific Islanders, First Nations, and other indigenous peoples of North America; and builds and leverages partnerships with Tribes, schools, nonprofits, corporations, foundations, and government agencies to support these programs.

Education and Outreach

AISES utilizes an array of communications strategies and resources to educate the general public, Tribes, schools, nonprofits, corporations, foundations, and government agencies about the need for increased STEM education and career opportunities for Native people. AISES also conducts outreach to Native people and Tribes to promote the importance of STEM.

Pre-College Programs

The focus of AISES's pre-college programs is to build awareness and increase retention in K-12 STEM by providing Native K-12 students, parents, and educators exposure and access to quality curriculum, programs, and opportunities to interest and engage them STEM.

College Programs

The focus of AISES's college programs is to increase access to and success in STEM higher education by providing financial and academic support and opportunities to Native college students to increase the numbers of successful Native STEM majors.

**AMERICAN INDIAN SCIENCE AND ENGINEERING SOCIETY
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
DECEMBER 31, 2019 AND 2018**

NOTE 1 PRINCIPAL ACTIVITY AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Program Service Descriptions (Continued)

Strategic Initiatives and Research

The focus of AISES' strategic initiatives and research is to identify and leverage strategic partnerships and conduct research in STEM issues specific to Native people by identifying the challenges and successes in Native STEM education and workforce development through research, data collection, and partnerships with other key STEM stakeholders.

National Conference

The national conference is AISES's major event hosted every year for its constituents. The college and career fair held during the conference offers a unique forum for academic and professional recruitment of American Indians, Alaska Natives, Native Hawaiians, Pacific Islanders, First Nations, and other indigenous students and professionals. Approximately 2,300 people attend the conference annually.

Scholarships

AISES scholarships are awarded to undergraduate and graduate students, who are members of AISES, for leadership and academic achievement. AISES administers the following scholarships: ExxonMobil Geosciences Summer Fieldwork Scholarship, National Conference Travel Scholarships, Leadership Summit Travel Scholarships, A.T. Anderson Scholarship) Advancing Agricultural Science Opportunities for Native Americans, Burlington North Santa Fe (BNSF) Foundation Scholarship, Chevron Scholarship, Intel Growing The Legacy Scholarship Program, Naval Sea Systems Command (NAVSEA) Scholarship, Oracle Academy Scholarship, and VGT, an Aristocrat Company scholarship.

Internships

The AISES internship program is a summer program that provides qualified college students with internship opportunities to explore careers with corporations and federal agencies.

Publishing

AISES produces and distributes its quarterly magazine, *Winds of Change*, and the Annual College Guide.

Energy Challenge

AISES Publishing, Inc. administers the Energy Challenge project – a science fair for students to design projects focused on solving energy challenges in their communities.

**AMERICAN INDIAN SCIENCE AND ENGINEERING SOCIETY
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
DECEMBER 31, 2019 AND 2018**

NOTE 1 PRINCIPAL ACTIVITY AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Principles of Consolidation

The consolidated financial statements include the accounts of AISES and its 89.9% owned subsidiary, API. All significant intercompany accounts and transactions have been eliminated. The consolidated financial statements do not include the financial activities of AISES' various self-directed professional chapter organizations. In the event chapter organizations were terminated, cash would revert to AISES. As such, the ending balance of cash and an agency liability have been recorded. Historically, no chapters have been terminated.

Basis of Accounting

The accompanying consolidated financial statements have been prepared using the accrual method of accounting, in accordance with accounting principles generally accepted in the United States of America. Under the accrual method of accounting, revenues are recognized when earned rather than received, and expense are recognized when the related liability is incurred rather than when paid.

Net Assets

Net assets, revenues, gains, and losses are classified based on the existence or absence of donor or grantor imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

Net Assets Without Donor Restrictions – Net assets available for use in general operations and not subject to donor (or certain grantor) restrictions. The governing board has designated, from net assets without donor restrictions, net assets for a board-designated endowment.

Net Assets With Donor Restrictions – Net assets subject to donor- (or certain grantor-) imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. Gifts of long-lived assets and gifts of cash restricted for the acquisition of long-lived assets are recognized as revenue when the assets are placed in service. Donor-imposed restrictions are released when a restriction expires, that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both.

Revenue With and Without Donor Restriction

Contributions that are restricted by the donor are reported as increases in net assets without donor restriction if the restrictions expire in the reporting period in which the revenue is recognized. All other donor-restricted contributions are reported as increases net assets with donor restrictions. When a restriction expires, net assets with donor restriction are reclassified to net assets without donor restriction and reported in the consolidated statement of activities as Net Assets Released from Restrictions.

**AMERICAN INDIAN SCIENCE AND ENGINEERING SOCIETY
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
DECEMBER 31, 2019 AND 2018**

NOTE 1 PRINCIPAL ACTIVITY AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Contributions and Unconditional Promises to Give

Contributions are recognized when the donor makes a promise to give to AISES, that is, in substance, unconditional. AISES follows Financial Accounting Services Board (FASB) Accounting Standards Codification (ASC) 958-605-25, *Revenue Recognition*. In accordance with the codification standard, contributions received are recorded as with or without donor restriction depending on the existence or nature of any donor restrictions.

Use of Net Assets With Donor Restrictions

When AISES incurs an expense for which it may use either net assets with or without donor restriction, it uses net assets with restriction first.

Cash and Cash Equivalents

For purposes of the consolidated statement of cash flows, AISES considers all restricted highly liquid investments with an original maturity of 90 days or less to be cash equivalents.

Investments

Investments consist primarily of equities, and fixed income securities, and are stated at quoted fair market value in the consolidated statement of financial position. Net investment return (loss) is reported at fair value in the consolidated statement of activities and consists of interest and dividend income, realized and unrealized capital gains and losses, less external investment expenses. Net investment return (loss) is reported as increase/decrease to net assets with or without donor restriction per donor restrictions and management spending policy. External investment expenses related to investment activities were \$7,373 and \$7,911 in 2019 and 2018, respectively.

Trade Receivables

Trade receivables represent receivables for conference registration, sponsorship, exhibitor fees due to AISES and subscriptions, digital revenue, and advertisement due to API.

Grant Receivables and Revenue

Grant revenue is recognized when earned. The earnings process is considered complete when the authorized expenditure has been made. Earned amounts in excess of collections are classified as grant receivables.

Inventories

Inventories consist mainly of blankets and apparel held as promotional items given away at the yearly National Conference. Purchased inventory is valued at the lower of cost or net realizable value (first in, first out). Contributed inventory is recorded at fair market value at the date of donation.

Prepaid Expenses

Prepaid expenses consist of rent and security deposit on the Albuquerque office location and the Longmont, Colorado office location, as well as insurance for employee benefits.

**AMERICAN INDIAN SCIENCE AND ENGINEERING SOCIETY
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
DECEMBER 31, 2019 AND 2018**

NOTE 1 PRINCIPAL ACTIVITY AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Fee for Service Revenue

Revenue from fee for service includes subscriptions, digital revenue, and advertisement and is recorded in the period the service is provided.

Deferred Revenue

Revenue from membership dues is deferred and recognized in the period to which the dues related. Deferred revenue consists primarily of amounts for scholarships, national conference, science fair, and leadership summit sponsorships received in advance of the awarding of the scholarship or date of the event.

Conditional Grants

Revenue from conditional grants is deferred and recognized in the period to which conditions are satisfied.

AISES received a conditional grant from a private foundation in the amount of \$325,000 during the year ended December 31, 2018. The purpose of the grant is to create and deliver critical financial capacity building resources and training to Native youth and young adults. AISES received an initial payment of \$100,000 in 2018, which was not recognized as revenue as qualifying expenditures had not yet been incurred. AISES received a final payment of \$225,000 in 2019. AISES incurred \$98,722 in qualifying expenditures, and the remaining \$226,278 has not been recognized as of December 31, 2019 as qualifying expenditures have not yet been incurred.

Property and Equipment

Property and equipment are stated at cost. Depreciation of property and equipment is provided over the estimated useful lives (three to seven years) of the respective assets using the straight-line method. Repairs and maintenance expenses are charged to operations when incurred and major betterments and replacements are capitalized. The current policy is to capitalize acquisitions with a cost in excess of \$1,000.

Donated Services and Materials

Donated services are recognized as contributions in accordance with accounting principles generally accepted in the United States of America under Accounting for Contributions Received and Contributions made, if the services (a) create or enhance nonfinancial assets or (b) require specialized skills, are performed by people with this skills, and would otherwise be purchased by AISES. Donated materials are reflected as contributions at their estimated values at the date of receipt.

Advertising/Promotion

Advertising/promotion costs are expensed as incurred. For the years ended December 31, 2019 and 2018, advertising expenses incurred totaled \$5,131 and \$117,769, respectively.

**AMERICAN INDIAN SCIENCE AND ENGINEERING SOCIETY
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
DECEMBER 31, 2019 AND 2018**

NOTE 1 PRINCIPAL ACTIVITY AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Functional Allocation of Expenses

The costs of providing AISES' various programs and supporting services have been summarized on a functional basis in the consolidated statements of activities and functional expenses. Accordingly, certain costs have been allocated among the programs and supporting services benefitted as indirect costs. Indirect costs are primarily made up of occupancy, salaries and wages, and professional fees, which were allocated using the following methodology: actual usage, square footage, time and effort, and percentage of direct costs.

Income Taxes

AISES is exempt from federal income tax under Section 501(c)(3) of the Internal Revenue Code and is not classified as a private organization. AISES has adopted accounting principles generally accepted in the United States of America, as they relate to uncertain tax positions. Management believes that all activities of AISES are within their tax-exempt purpose, and that there are no uncertain tax positions.

API is a for-profit corporation and is subject to state and federal income taxes. Income taxes are provided for the tax effects of transactions reported in the consolidated financial statements and consist of taxes currently due. There are no material deferred tax assets or liabilities. Income tax expenses related to API are included in expenses in the accompanying consolidated financial statements.

AISES files their federal Form 990 tax return in the U.S. federal jurisdiction and the online charitable registration in the Office of the Attorney General for the state of New Mexico. The organization is not currently under audit, nor has the organization been contacted by any of these jurisdictions.

AISES recognizes interest accrued related to unrecognized tax benefits in interest expenses and penalties in operating expenses, when applicable. No provision for the effects of uncertain tax positions has been recorded for the years ended December 31, 2019 or 2018.

Estimates

The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires us to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates, and those differences could be material.

In-Kind Contributions

Contributed goods and services are recorded at fair value at the date of donation. The value of goods received was \$2,001,970 and \$1,762,479 for the years ended December 31, 2019 and 2018, respectively. This amount consisted solely of two programmatic public service announcements (PSAs), aired by a national television broadcasting company. These PSAs are utilized to enhance pre-college and college education programs.

**AMERICAN INDIAN SCIENCE AND ENGINEERING SOCIETY
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
DECEMBER 31, 2019 AND 2018**

NOTE 1 PRINCIPAL ACTIVITY AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Reclassifications

Certain prior year amounts have been reclassified for consistent with the current year presentation. These reclassifications had no effect on the reported results of operations and are for presentation only.

Fair Value Measurements and Disclosures

AISES reports certain assets at fair value in the consolidated financial statements. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction in the principal, or most advantageous, market at the measurement date under current market conditions regardless of whether that price is directly observable or estimated using another valuation technique. Inputs used to determine fair value refer broadly to the assumptions that market participants would use in pricing the asset or liability, including assumptions about risk. Inputs may be observable or unobservable. Observable inputs are inputs that reflect the assumptions market participants would use in pricing the asset or liability based on market data obtained from sources independent of the reporting entity. Unobservable inputs are inputs that reflect the reporting entity's own assumptions about the assumptions market participants would use in pricing the asset or liability based on the best information available. A three-tier hierarchy categorizes the inputs as follows:

Level 1 – Quoted prices (unadjusted) in active markets for identical assets or liabilities that can be accessed at the measurement date. All AISES investments are classified as Level 1 as described in Note 2.

Level 2 – Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly. These include quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are not active, inputs other than quoted prices that are observable for the asset or liability, and market-corroborated inputs.

Level 3 – Unobservable inputs for the asset or liability. In these situations, inputs are developed using the best information available in the circumstances.

**AMERICAN INDIAN SCIENCE AND ENGINEERING SOCIETY
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
DECEMBER 31, 2019 AND 2018**

NOTE 2 INVESTMENTS

The following tables set forth by level, within the fair value hierarchy, AISES's assets at fair value as of December 31, 2019 and 2018:

	<u>Fair Value Measurements at Report Date Using</u>			Total
	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	
<u>December 31, 2019</u>				
Money Market	\$ 51,893	\$ -	\$ -	\$ 51,893
Fixed Income	273,344	-	-	273,344
Equities	275,913	-	-	275,913
Total	<u>\$ 601,150</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 601,150</u>
<u>December 31, 2018</u>				
Fixed Income	\$ 274,532	\$ -	\$ -	\$ 274,532
Equities	223,828	-	-	223,828
Total	<u>\$ 498,360</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 498,360</u>

NOTE 3 CASH AND CASH EQUIVALENTS

AISES maintains its cash balances with local financial institutions. These balances are insured by the Federal Deposit Insurance Corporation (FDIC) up to \$250,000 per financial institution. At times during fiscal year 2019, AISES had bank deposits in excess of FDIC insurance limits. However, management felt the risks related to these balances were within an acceptable range and have not experienced losses in any of these accounts to date.

AISES had the following amounts in cash and cash equivalents as of December 31:

	<u>2019</u>	<u>2018</u>
Checking - Operating	\$ 112,766	\$ 315,663
Checking - National Conference	1,189	1,980
Checking - Development and Membership	23,878	48,015
Checking - API	9,425	141,897
Checking - UMB	325,952	-
Savings	2,077	187,067
Petty Cash	525	375
Restricted Cash	62,876	-
Cash Portion of Investments	-	27,328
Total Cash and Cash Equivalents	<u>\$ 538,688</u>	<u>\$ 722,325</u>

**AMERICAN INDIAN SCIENCE AND ENGINEERING SOCIETY
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
DECEMBER 31, 2019 AND 2018**

NOTE 4 LIQUIDITY NOTE

AISES has a goal to maintain financial assets, which consist of cash, net realizable value of receivables, short-term investments, and prepaid expenses to meet at a minimum of 60 days of normal operating expenses, which are, on average, approximately \$1,230,000. For purposes of analyzing resources available to meet general expenditures over a 12-month period, AISES considers all expenditures related to ongoing activities including governance, facilities, regulatory programs, member services, and publications. AISES includes in its consideration those expenditures covered by donor-restricted resources. As part of its liquidity management, excess cash will be invested in liquid income-producing instruments, to the extent that it is allowed by funding agencies.

	2019	2018
Current Assets at December 31	\$ 1,374,216	\$ 1,209,616
Less: Board-Designated Cash	(65,297)	(62,278)
Less: Agency Cash	(62,876)	-
Financial Assets Available to Meet General Expenditures Over the Next 12 Months	<u>\$ 1,246,043</u>	<u>\$ 1,147,338</u>

NOTE 5 RECEIVABLES

AISES performs a period review of accounts, grants, contributions, and bequests receivable to verify collectability. When trade receivables are deemed to be potentially uncollectible, they are charged off as bad debt expense, and an allowance for the doubtful accounts is established. When management determines that collection will not be pursued further, both the receivable and the corresponding allowance are removed from the books. As of December 31, 2019, there was no allowance for doubtful accounts.

NOTE 6 PROPERTY AND EQUIPMENT

Property and equipment consisted of the following at December 31:

	2019			
	Beginning of Year	Additions	Deletions	End of Year
Art Collection	\$ 6,500	\$ -	\$ -	\$ 6,500
Leasehold Improvements	15,681	-	-	15,681
Intangible	30,471	-	-	30,471
Office	14,410	-	-	14,410
Furniture	17,934	-	-	17,934
Computer	146,621	-	-	146,621
Total	<u>231,617</u>	<u>-</u>	<u>-</u>	<u>231,617</u>
Less: Accumulated Depreciation	(224,548)	(569)	-	(225,117)
Property and Equipment, Net	<u>\$ 7,069</u>	<u>\$ (569)</u>	<u>\$ -</u>	<u>\$ 6,500</u>

**AMERICAN INDIAN SCIENCE AND ENGINEERING SOCIETY
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
DECEMBER 31, 2019 AND 2018**

NOTE 6 PROPERTY AND EQUIPMENT (CONTINUED)

	2018			
	Beginning of Year	Additions	Deletions	End of Year
Art Collection	\$ 6,500	\$ -	\$ -	\$ 6,500
Leasehold Improvements	15,681	-	-	15,681
Intangible	30,471	-	-	30,471
Office	14,410	-	-	14,410
Furniture	17,934	-	-	17,934
Computer	146,621	-	-	146,621
Total	231,617	-	-	231,617
Less: Accumulated Depreciation	(223,947)	(601)	-	(224,548)
Property and Equipment, Net	\$ 7,670	\$ (601)	\$ -	\$ 7,069

NOTE 7 RETIREMENT PLAN

AISES has established a simple IRA retirement plan (the Plan) covering all full-time employees. The Plan allows eligible employees to contribute up to \$10,000 of their annual salary. In addition, AISES will match 100% of each employee's contribution, up to a limit of 3% of each employee's compensation. All such matching contributions are immediately fully vested. AISES contributed \$29,806 and \$23,218 to the Plan during 2019 and 2018, respectively.

NOTE 8 NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions are restricted for the following purposes or periods.

	2019	2018
Subject to Expenditure for Specified Purpose:		
Scholarships	\$ 914,395	\$ 1,018,945
STEM and Business Cohort	119,297	-
SPRK-ing Interest in Computer Science	208,006	-
ACES Summer Camp	85,640	-
Native Coders Course	77,707	-
Advanced Placement Computer Science	127,319	-
Other	27,285	-
Native Financial Cents	-	100,000
Total	1,559,649	1,118,945
Subject to Appropriation:		
Endowment Funds	253,004	269,976
Endowment Earnings	130,813	93,869
Total	383,817	363,845
Not Subject to Appropriation:		
Endowment Funds	130,000	130,000
Total Net Assets with Donor Restrictions	\$ 2,073,466	\$ 1,612,790

**AMERICAN INDIAN SCIENCE AND ENGINEERING SOCIETY
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
DECEMBER 31, 2019 AND 2018**

NOTE 8 NET ASSETS WITH DONOR RESTRICTIONS (CONTINUED)

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purpose or by occurrence of the passage of time or other events specified by the donors as follows for the years ended December 31:

	2019	2018
Satisfaction of Purpose Restrictions		
Scholarships	\$ 104,550	\$ -
Endowment Withdrawals	19,349	17,812
Appropriated Endowment Earnings	37,797	751
Total	\$ 161,696	\$ 18,563

In 2013, \$585,000 of net assets with donor restrictions in perpetuity associated with one fund were released from restriction based on a legal opinion from AISES legal counsel that this fund was not with donor restriction, but rather board-designated. The board has elected to keep 10% of this fund or \$58,500 as board-designated going forward and earn income on the account.

NOTE 9 ENDOWMENTS

AISES' endowment fund (the Endowment) consists of approximately five individual funds established by donors with donor restriction to provide annual funding for scholarship awards and general operations. The Endowment also includes certain net assets without donor restrictions that have been designated for endowment by the board of directors.

Return Objectives and Risk Parameters

AISES has adopted investment and spending policies for endowment assets that attempt to provide moderate growth over time with the consistency of total portfolio returns of the endowment assets. Under this policy, as approved by the board of directors, the endowment assets are invested in a manner that is intended to produce results which provide for a long-term rate of return on assets that is at least 9%, which is greater than the anticipated rate of inflation as measured by the Consumer Price Index (CPI). The target rate of return for AISES has been based upon the assumption that future real returns will approximate the long-term rates or return experienced for each asset class in AISES' Investment Policy Statement. AISES recognizes the need to accept the inherent risk of various investments, including the diminution of principal during periodic market fluctuations. The finance committee will assess the portfolio as a whole in measuring risk, not discipline by discipline. Risk shall be measured and assessed in standard deviation – means of diversification and noncorrelation between asset classes.

Strategies Employed for Achieving Objectives

The board believes that AISES' risk and liquidity posture is, in large part, a function of asset class mix. The board has reviewed the long-term performance characteristics of various asset classes, focusing on balancing the risks and rewards of market behavior. In order to achieve the desired investment performance and meet the target return of AISES, it is important that AISES' assets are invested across all available asset classes to create a well-

**AMERICAN INDIAN SCIENCE AND ENGINEERING SOCIETY
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
DECEMBER 31, 2019 AND 2018**

NOTE 9 ENDOWMENTS (CONTINUED)

Strategies Employed for Achieving Objectives (Continued)

diversified portfolio. The board believes that including alternative assets such as real estate, private equity, and hedge funds is important to the long-term performance of the endowment funds, provided these asset classes are managed prudently

Spending Policy and How the Investment Objectives Relate to Spending Policy

In 2012, AISES adopted a policy of appropriating bi-annual distributions, as approved by the board of directors, 5% of the prior three years' average end-of-fiscal-year balance. In establishing this policy, AISES considered the long-term expected return on its endowment. This is consistent with AISES' objective to maintain the purchasing power of the endowment assets held in perpetuity.

As of December 31, 2019 and 2018, AISES had the following endowment net asset composition by type of fund:

December 31, 2019	Without Donor Restriction	With Donor Restrictions	Total
Board-Designated Endowment Funds	\$ 65,297	\$ -	\$ 65,297
Donor Restricted Endowment Funds:			
Donor-Restricted Gift Amount	-	383,004	383,004
Accumulated Investment Gains	-	130,813	130,813
Total Funds	<u>\$ 65,297</u>	<u>\$ 513,817</u>	<u>\$ 579,114</u>
December 31, 2018	Without Donor Restriction	With Donor Restrictions	Total
Board-Designated Endowment Funds	\$ 62,278	\$ -	\$ 62,278
Donor Restricted Endowment Funds:			
Donor-Restricted Gift Amount	-	399,976	399,976
Accumulated Investment Gains	-	93,869	93,869
Total Funds	<u>\$ 62,278</u>	<u>\$ 493,845</u>	<u>\$ 556,123</u>

Changes in endowment net assets for the years ended December 31 are as follows:

	Without Donor Restriction	With Donor Restrictions	Total
Endowment Net Assets - December 31, 2017	\$ 66,113	\$ 533,772	\$ 599,885
Net Investment Return	(3,835)	(31,364)	(35,199)
Contributions	-	10,000	10,000
Withdrawals	-	(17,812)	(17,812)
Appropriated Earnings	-	(751)	(751)
Endowment Net Assets - December 31, 2018	<u>\$ 62,278</u>	<u>\$ 493,845</u>	<u>\$ 556,123</u>
Net Investment Return	3,019	77,118	80,137
Contributions	-	-	-
Withdrawals	-	(19,349)	(19,349)
Appropriated Earnings	-	(37,797)	(37,797)
Endowment Net Assets - December 31, 2019	<u>\$ 65,297</u>	<u>\$ 513,817</u>	<u>\$ 579,114</u>

**AMERICAN INDIAN SCIENCE AND ENGINEERING SOCIETY
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
DECEMBER 31, 2019 AND 2018**

NOTE 10 COMMITMENTS AND CONTINGENCIES

Operating Leases

AISES leases its office facilities in Albuquerque, New Mexico and Boulder, Colorado under two noncancelable operating leases. The Albuquerque office lease will expire in 2020, while the Boulder office lease was extended through 2023.

Furthermore, AISES leases a copier and related equipment on a noncancelable operating lease, which will expire in 2020.

Minimum future lease payments follow:

<u>Year Ending December 31,</u>	<u>Office Space</u>	<u>Equipment</u>	<u>Total</u>
2020	\$ 73,687	\$ 2,129	\$ 75,816
2021	55,320	-	55,320
2022	57,533	-	57,533
2023	14,570	-	14,570
Total	<u>\$ 201,110</u>	<u>\$ 2,129</u>	<u>\$ 203,239</u>

Legal Matters

AISES, in the normal course of business, is subject to claims and litigations. Management believes there are no outstanding claims or assessments which would be subject to a material unfavorable outcome and not covered by insurance.

NOTE 11 CHANGE IN ACCOUNTING PRINCIPLE

In June 2018, the FASB issued Accounting Standards Update (ASU) 2018-08, *Accounting Guidance for Contributions Received and Made*. This ASU was issued to clarify accounting guidance for contributions received and contributions made. The amendments to this ASU assist entities in (1) evaluating whether transactions should be accounted for as contributions (nonreciprocal) transactions within the scope of Topic 958, *Not-for-Profit Entities*, or as exchange (reciprocal) transactions subject to other guidance. And (2) determining whether a contribution is conditional. These financial statements reflect the adoption of ASU 2018-08 beginning January 1, 2018. The implementation of this standard had the following impact on net assets previously reported:

	<u>Revenue Recognized Prior to ASU Being Implemented</u>	<u>Revenue Recognized After ASU is Implemented</u>	<u>Difference in Revenue Recognized</u>
Year Ended December 31, 2018	\$100,000	\$ -	\$ (100,000)

AMERICAN INDIAN SCIENCE AND ENGINEERING SOCIETY
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
DECEMBER 31, 2019 AND 2018

NOTE 11 CHANGE IN ACCOUNTING PRINCIPLE (CONTINUED)

AISES received a two year grant in 2018 in the amount of \$325,000, of which \$100,000 was received. This amount was recorded as an unconditional contributions with donor restriction based on guidance available at the time. Under ASU 2018-08, it was determined the agreement was conditional, and no revenue should have been recognized, which resulted in a decrease to the opening balance of net assets with donor restriction as of January 1, 2019 in the amount of \$100,000.

NOTE 12 ACCOUNTING STANDARDS UPDATES

In May 2014, FASB issued amended guidance to clarify the principles for recognizing revenue from contracts with customers. The guidance requires an entity to recognize revenue to depict the transfer of goods or services to customers in an amount that reflects the consideration to which an entity expects to be entitled in exchange for those goods or services. The guidance also requires expanded disclosures relating to the nature, amount, timing, and uncertainty of revenue and cash flows arising from contracts with customers. Additionally, qualitative and quantitative disclosures are required regarding customer contracts, significant judgments and changes in judgments, and assets recognized from the costs to obtain or fulfill a contract. The guidance will initially be applied retrospectively using one of two methods. Due to developments related to COVID-19, implementation of the standard was delayed for annual periods beginning after December 14, 2018, and will be effective for AISES for annual periods beginning after December 15, 2019. Management is currently evaluating the impact of the amended revenue recognition guidance on its consolidated financial statements.

NOTE 13 SUBSEQUENT EVENTS

Subsequent to year-end, the World Health Organization declared the spread of Coronavirus Disease (COVID-19) a worldwide pandemic. The COVID-19 pandemic is having significant effects on global markets, supply chains, businesses, and communities. Specific to the Organization, COVID-19 may impact various parts of its 2020 operations and financial results including, but not limited to, costs for emergency preparedness and shortages of personnel. Management believes the Organization is taking appropriate actions to mitigate the negative impact. However, the full impact of COVID-19 is unknown and cannot be reasonably estimated as these events occurred subsequent to year-end and are still developing.

AMERICAN INDIAN SCIENCE AND ENGINEERING SOCIETY
CONSOLIDATING STATEMENT OF FINANCIAL POSITION
DECEMBER 31, 2019
(SEE INDEPENDENT AUDITORS' REPORT)

ASSETS	AISES	AISES Publishing, Inc. (API)	Consolidation	Total
CURRENT ASSETS				
Cash and Cash Equivalents	\$ 466,387	\$ 9,425	\$ -	\$ 475,812
Restricted Cash	62,876	-	-	62,876
Receivables:				
Trade and Other	547,107	38,961	(15,398)	570,670
Grants	264,858	-	-	264,858
Inventory	15,747	-	-	15,747
Prepaid Expenses	57,331	-	-	57,330
Total Current Assets	<u>1,414,306</u>	<u>48,386</u>	<u>(15,398)</u>	<u>1,447,293</u>
NONCURRENT ASSETS				
Investments	614,589	-	(13,439)	601,150
Property and Equipment, Net	6,500	-	-	6,500
Deposits	19,291	-	-	19,291
Total Noncurrent Assets	<u>640,380</u>	<u>-</u>	<u>(13,439)</u>	<u>626,941</u>
Total Assets	<u>\$ 2,054,686</u>	<u>\$ 48,386</u>	<u>\$ (28,837)</u>	<u>\$ 2,074,234</u>
LIABILITIES AND NET ASSETS				
LIABILITIES				
Current Liabilities:				
Accounts Payable	\$ 205,533	\$ 17,666	\$ (15,398)	\$ 207,801
Accrued Payroll and Related Liabilities	68,251	-	-	68,251
Deferred Revenue	225,835	15,771	-	241,606
Conditional Grants	226,278	-	-	226,278
Total Current Liabilities	<u>725,897</u>	<u>33,437</u>	<u>(15,398)</u>	<u>743,936</u>
Noncurrent Liabilities:				
Agency Liabilities	62,876	-	-	62,876
Line of Credit	-	-	-	-
Total Liabilities	<u>788,773</u>	<u>33,437</u>	<u>(15,398)</u>	<u>806,812</u>
NET ASSETS				
Without Donor Restrictions:				
AISES	(872,851)	-	-	(872,851)
Board-Designated	65,297	-	-	65,297
Noncontrolling Interest in AISES Publishing, Inc.	-	-	1,510	1,510
Total Without Donor Restrictions	<u>(807,554)</u>	<u>-</u>	<u>1,510</u>	<u>(806,044)</u>
With Donor Restrictions:				
Perpetual in Nature	130,000	-	-	130,000
Subject to Appropriation	383,817	-	-	383,817
Purpose Restrictions	1,559,649	-	-	1,559,649
Retained Earnings	-	14,949	(14,949)	-
Total With Donor Restrictions	<u>2,073,466</u>	<u>14,949</u>	<u>(14,949)</u>	<u>2,073,466</u>
Total Net Assets	<u>1,265,912</u>	<u>14,949</u>	<u>(13,439)</u>	<u>1,267,422</u>
Total Liabilities and Net Assets	<u>\$ 2,054,686</u>	<u>\$ 48,386</u>	<u>\$ (28,837)</u>	<u>\$ 2,074,234</u>

AMERICAN INDIAN SCIENCE AND ENGINEERING SOCIETY
CONSOLIDATING STATEMENT OF FINANCIAL POSITION
DECEMBER 31, 2018
(SEE INDEPENDENT AUDITORS' REPORT)

	AISES	AISES Publishing, Inc. (API)	Consolidation	Total
ASSETS				
CURRENT ASSETS				
Cash and Cash Equivalents	\$ 580,428	\$ 141,897	\$ -	\$ 722,325
Receivables:				
Trade and Other	238,992	112,308	(47,808)	303,492
Grants	282,760	-	(98,961)	183,799
Inventory	16,130	-	-	16,130
Prepaid Expenses	26,402	146	-	26,548
Total Current Assets	<u>1,144,712</u>	<u>254,351</u>	<u>(146,769)</u>	<u>1,252,294</u>
NONCURRENT ASSETS				
Investments	581,030	-	(82,669)	498,361
Property and Equipment, Net	7,069	-	-	7,069
Deposits	19,291	-	-	19,291
Total Noncurrent Assets	<u>607,390</u>	<u>-</u>	<u>(82,669)</u>	<u>524,721</u>
Total Assets	<u>\$ 1,752,102</u>	<u>\$ 254,351</u>	<u>\$ (229,438)</u>	<u>\$ 1,777,015</u>
LIABILITIES AND NET ASSETS				
LIABILITIES				
Current Liabilities:				
Accounts Payable	\$ 61,270	\$ 150,201	\$ (146,769)	\$ 64,702
Accrued Payroll and Related Liabilities	64,848	-	-	64,848
Deferred Revenue	120,401	11,055	-	131,456
Total Current Liabilities	<u>246,519</u>	<u>161,256</u>	<u>(146,769)</u>	<u>261,006</u>
Noncurrent Liabilities:				
Line of Credit	-	-	-	-
Total Liabilities	<u>246,519</u>	<u>161,256</u>	<u>(146,769)</u>	<u>261,006</u>
NET ASSETS				
Without Donor Restrictions:				
AISES	(169,485)	-	-	(169,485)
Board-Designated	62,278	-	-	62,278
Noncontrolling Interest in AISES Publishing, Inc.	-	-	10,426	10,426
Total Without Donor Restrictions	<u>(107,207)</u>	<u>-</u>	<u>10,426</u>	<u>(96,781)</u>
With Donor Restrictions:				
Perpetual in Nature	130,000	-	-	130,000
Subject to Appropriation	363,845	-	-	363,845
Purpose Restrictions	1,118,945	-	-	1,118,945
Retained Earnings	-	93,095	(93,095)	-
Total With Donor Restrictions	<u>1,612,790</u>	<u>93,095</u>	<u>(93,095)</u>	<u>1,612,790</u>
Total Net Assets	<u>1,505,583</u>	<u>93,095</u>	<u>(82,669)</u>	<u>1,516,009</u>
Total Liabilities and Net Assets	<u>\$ 1,752,102</u>	<u>\$ 254,351</u>	<u>\$ (229,438)</u>	<u>\$ 1,777,015</u>

AMERICAN INDIAN SCIENCE AND ENGINEERING SOCIETY
CONSOLIDATING STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS
YEAR ENDED DECEMBER 31, 2019
(SEE INDEPENDENT AUDITORS' REPORT)

	AISES	AISES Publishing, Inc. (API)	Consolidation	Total
REVENUE, SUPPORT, AND GAINS				
Conference Registration	\$ 343,094	\$ -	\$ -	\$ 343,094
Nonprofit / Tribes	543,442	-	-	543,442
Corporate	1,546,849	-	(166,850)	1,379,999
Foundation	888,206	-	-	888,206
Grants - Federal	1,176,106	-	-	1,176,106
State and Other	313,381	-	-	313,381
Individual	89,317	-	-	89,317
Educational Institute	136,458	-	-	136,458
Membership Fees	102,528	-	-	102,528
Job Board	58,295	-	-	58,295
Net Investment Income	83,520	-	-	83,520
Subscription Sales	100,329	-	-	100,329
Other	118,218	-	-	118,218
In-Kind	2,001,970	-	-	2,001,970
Advertising Income	-	96,443	-	96,443
Digital	263,209	-	-	263,209
Gain (Loss) on Investment in Subsidiary	(69,230)	-	69,230	-
Total Revenue, Support, and Gains	<u>7,695,692</u>	<u>96,443</u>	<u>(97,620)</u>	<u>7,694,515</u>
EXPENSES AND LOSSES				
Program Services Expense	6,829,343	174,589	(166,850)	6,837,082
Supporting Services Expense:				
Management and General	527,196	-	-	527,196
Fundraising and Development	478,824	-	-	478,824
Total Supporting Services Expense	<u>1,006,020</u>	<u>-</u>	<u>-</u>	<u>1,006,020</u>
Total Expenses and Losses	<u>7,835,363</u>	<u>174,589</u>	<u>(166,850)</u>	<u>7,843,102</u>
CHANGE IN NET ASSETS	(139,671)	(78,146)	69,230	(148,587)
Net Assets - Beginning of Year	1,505,583	93,095	(82,669)	1,516,009
Restatement (see Note 11)	(100,000)	-	-	(100,000)
Net Assets - Beginning of Year - As Restated	<u>1,405,583</u>	<u>93,095</u>	<u>(82,669)</u>	<u>1,416,009</u>
NET ASSETS - END OF YEAR	<u>\$ 1,265,912</u>	<u>\$ 14,949</u>	<u>\$ (13,439)</u>	<u>\$ 1,267,422</u>

AMERICAN INDIAN SCIENCE AND ENGINEERING SOCIETY
CONSOLIDATING STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS
YEAR ENDED DECEMBER 31, 2018
(SEE INDEPENDENT AUDITORS' REPORT)

	AISES	AISES Publishing, Inc. (API)	Consolidation	Total
REVENUE, SUPPORT, AND GAINS				
Conference Registration	\$ 360,949	\$ -	\$ -	\$ 360,949
Nonprofit / Tribes	1,018,308	-	-	1,018,308
Corporate	1,084,627	-	(166,850)	917,777
Foundation	832,598	-	-	832,598
Grants - Federal	768,864	-	-	768,864
State and Other	429,368	-	-	429,368
Individual	70,504	-	-	70,504
Educational Institute	125,840	-	-	125,840
Membership Fees	109,489	-	-	109,489
Job Board	58,070	-	-	58,070
Investment Income	(24,504)	-	-	(24,504)
Subscription Sales	-	88,812	-	88,812
Other	117,572	-	-	117,572
In-Kind	1,762,479	-	-	1,762,479
Advertising Income	-	98,613	-	98,613
Digital	-	297,446	-	297,446
Gain (Loss) on Investment in Subsidiary	(29,035)	-	29,035	-
Total Revenue, Support, and Gains	<u>6,685,129</u>	<u>484,871</u>	<u>(137,815)</u>	<u>7,032,185</u>
EXPENSES AND LOSSES				
Program Services Expense	5,620,749	513,237	(162,634)	5,971,352
Supporting Services Expense:				
Management and General	407,569	-	-	407,569
Fundraising and Development	429,294	-	-	429,294
Total Supporting Services Expense	<u>836,863</u>	<u>-</u>	<u>-</u>	<u>836,863</u>
Total Expenses and Losses	<u>6,457,612</u>	<u>513,237</u>	<u>(162,634)</u>	<u>6,808,215</u>
CHANGE IN NET ASSETS	227,517	(28,366)	24,819	223,970
Net Assets - Beginning of Year	<u>1,278,066</u>	<u>121,461</u>	<u>(107,488)</u>	<u>1,292,039</u>
NET ASSETS - END OF YEAR	<u>\$ 1,505,583</u>	<u>\$ 93,095</u>	<u>\$ (82,669)</u>	<u>\$ 1,516,009</u>

**AMERICAN INDIAN SCIENCE AND ENGINEERING SOCIETY
CONSOLIDATING STATEMENT OF FUNCTIONAL EXPENSES
YEAR ENDED DECEMBER 31, 2019
(SEE INDEPENDENT AUDITORS' REPORT)**

	Program Services								
	Conference	Training and Development	Publishing	Internships	Scholarships	Education and Outreach	Pre-College Programs	College Programs	Strategic Initiatives and Research
Salaries	\$ 203,501	\$ 137,403	\$ 33,743	\$ 29,720	\$ -	\$ 88,417	\$ 213,723	\$ 91,160	\$ 245,183
Payroll Taxes	16,916	11,597	2,701	2,820	-	7,906	18,725	7,238	20,212
Employee Benefits	4,365	2,689	554	-	-	1,851	5,874	1,988	6,111
Bank Service Charges	753	-	-	-	-	-	-	-	-
Professional Fees	267,417	-	223,489	-	-	14,945	81,882	300	99,991
Convention Costs	380,665	-	-	-	-	3,205	31,797	-	-
Awards/Gifts and Scholarships	25,366	-	-	1,250	567,088	-	-	-	-
Printing and Copying	10,974	9	32,723	-	-	5,189	-	-	185
Participant Costs and Stipends	8,477	9,986	-	15,559	-	-	179,924	-	433,908
Travel	123,357	9,387	2,155	5,750	29,302	4,195	56,009	3,873	31,606
Occupancy	-	31	299	-	-	-	-	-	-
Computer Service and Related	16,296	-	-	-	200	15,437	1,509	-	6,473
Postage and Shipping	6,222	38	19,694	-	-	312	2,669	74	50
Bad Debt Expense	-	-	-	-	-	-	-	-	-
Material and Supplies	8,907	2,264	50	-	-	5,397	195,689	7	2,867
Telephone and Communications	75	1,683	120	-	-	975	374	667	853
Contributions and Donations	-	-	-	-	-	-	-	-	-
Dues and Subscriptions	-	627	190	-	-	1,000	-	-	-
Advertising	387	-	463	-	-	2,710	-	666	-
In-Kind	-	-	-	-	-	-	1,000,986	1,000,986	-
Meeting Expense	17,587	8	-	-	-	-	8,883	250	18,583
Interest Expense	-	-	-	-	-	-	-	-	-
Depreciation	-	-	-	-	-	-	-	-	-
Profit Sharing	-	-	-	-	-	-	-	-	-
Indirect cost	-	26,606	43,502	1,675	-	23,458	119,612	16,385	106,177
Total Expenses by Function	\$ 1,091,265	\$ 202,329	\$ 359,683	\$ 56,775	\$ 596,590	\$ 174,996	\$ 1,917,655	\$ 1,123,594	\$ 972,200

AMERICAN INDIAN SCIENCE AND ENGINEERING SOCIETY
CONSOLIDATING STATEMENT OF FUNCTIONAL EXPENSES (CONTINUED)
YEAR ENDED DECEMBER 31, 2019
(SEE INDEPENDENT AUDITORS' REPORT)

	Program Services			Support Services			Eliminations	Total
	Energy Challenge	Other	Total Program Services	Management and General	Fundraising	Total Support Services		
Salaries	\$ -	\$ 122,651	\$ 1,165,501	\$ 289,309	\$ 170,117	\$ 459,426	\$ -	\$ 1,624,927
Payroll Taxes	-	7,327	95,444	20,493	13,876	34,369	-	129,813
Employee Benefits	-	2,866	26,299	182,250	2,608	184,858	-	211,156
Bank Service Charges	1,593	50,431	52,777	14,974	-	14,974	-	67,751
Professional Fees	97,996	-	786,020	191,169	122,642	313,812	(91,850)	1,007,982
Convention Costs	-	13,178	428,845	-	-	-	-	428,845
Awards/Gifts and Scholarships	-	57	593,760	138	932	1,070	-	594,830
Printing and Copying	-	362	49,441	3,253	22,348	25,601	-	75,043
Participant Costs and Stipends	-	31,251	679,105	2,676	499	3,175	-	682,281
Travel	-	8,266	273,901	21,811	56,201	78,012	-	351,912
Occupancy	-	-	330	155,479	-	155,479	-	155,810
Computer Service and Related	-	12,182	52,096	25,871	4,964	30,835	-	82,931
Postage and Shipping	-	35	29,095	5,783	9,236	15,019	-	44,114
Bad Debt Expense	-	-	-	1,750	-	1,750	-	1,750
Material and Supplies	-	1,321	216,501	20,636	1,907	22,543	-	239,044
Telephone and Communications	-	450	5,197	19,353	956	20,309	-	25,506
Contributions and Donations	-	-	-	447	-	447	-	447
Dues and Subscriptions	-	432	2,249	1,406	6,817	8,223	-	10,472
Advertising	-	-	4,226	613	957	1,570	-	5,797
In-Kind	-	-	2,001,972	-	-	-	-	2,001,972
Meeting Expense	-	35,899	81,209	9,247	1,307	10,554	-	91,763
Interest Expense	-	-	-	8,389	-	8,389	-	8,389
Depreciation	-	-	-	569	-	569	-	569
Profit Sharing	75,000	-	75,000	-	-	-	(75,000)	-
Indirect cost	-	47,549	384,965	(448,422)	63,456	(384,965)	-	-
Total Expenses by Function	\$ 174,589	\$ 334,255	\$ 7,003,932	\$ 527,196	\$ 478,824	\$ 1,006,020	\$ (166,850)	\$ 7,843,103

**AMERICAN INDIAN SCIENCE AND ENGINEERING SOCIETY
CONSOLIDATING STATEMENT OF FUNCTIONAL EXPENSES
YEAR ENDED DECEMBER 31, 2018
(SEE INDEPENDENT AUDITORS' REPORT)**

	Program Services								
	Conference	Training and Development	Publishing	Internships	Scholarships	Education and Outreach	Pre-College Programs	College Programs	Strategic Initiatives and Research
Salaries	\$ 172,625	\$ 75,860	\$ -	\$ 31,574	\$ -	\$ 81,758	\$ 226,047	\$ 72,800	\$ 155,163
Payroll Taxes	14,197	6,539	-	2,976	-	7,184	18,065	6,134	12,646
Employee Benefits	3,771	973	-	458	-	1,433	5,811	1,699	3,552
Bank Service Charges	29,459	21,941	5,593	-	-	-	-	-	-
Professional Fees	261,527	238	371,272	-	-	6,811	33,458	450	20,837
Convention Costs	360,607	-	-	-	-	-	-	22	1,077
Awards/Gifts and Scholarships	32,509	3,059	-	-	540,750	-	1,500	2,300	31
Printing and Copying	22,505	-	30,677	-	-	5,928	2,823	276	-
Participant Costs and Stipends	11,442	-	-	2,300	5,691	-	142,852	2,486	266,871
Travel	85,992	23,083	3,926	2,600	10,491	7,933	59,268	2,022	14,155
Occupancy	-	-	-	16,586	-	200	-	-	-
Computer Service and Related	13,732	16,394	-	-	-	1,329	209	45	424
Postage and Shipping	3,263	199	18,739	-	-	1,521	330	532	1,302
Bad Debt Expense	-	-	-	-	-	-	-	-	-
Material and Supplies	6,453	20	2,936	-	-	3,112	187,189	32	1,418
Telephone and Communications	-	-	-	-	-	1,125	-	-	1,700
Meals and Entertainment	-	-	174	-	-	-	-	-	-
Contributions and Donations	-	-	-	-	-	3,450	550	-	-
Dues and Subscriptions	899	3,459	-	-	-	1,075	2,020	2,500	-
Advertising	83,507	231	4,770	-	-	2,677	-	1,200	-
In-Kind	-	-	-	-	-	-	881,240	881,239	-
Meeting Expense	3,002	20,600	150	-	-	493	10,783	950	3,077
Interest Expense	-	-	-	-	-	-	-	-	-
Depreciation	-	-	-	-	-	-	-	-	-
Profit Sharing	-	-	75,000	-	-	-	-	-	-
Indirect Cost	-	55,714	-	2,811	-	40,398	164,935	42,560	91,542
Total Expenses by Function	\$ 1,105,490	\$ 228,307	\$ 513,237	\$ 59,304	\$ 556,931	\$ 166,426	\$ 1,737,078	\$ 1,017,247	\$ 573,797

AMERICAN INDIAN SCIENCE AND ENGINEERING SOCIETY
CONSOLIDATING STATEMENT OF FUNCTIONAL EXPENSES (CONTINUED)
YEAR ENDED DECEMBER 31, 2018
(SEE INDEPENDENT AUDITORS' REPORT)

	Program Services		Support Services			Eliminations	Total
	Other	Total Program Services	Management and General	Fundraising	Total Support Services		
Salaries	\$ 85,421	\$ 901,248	\$ 266,055	\$ 145,591	\$ 411,645	\$ -	\$ 1,312,893
Payroll Taxes	5,157	72,898	23,235	12,188	35,422	-	108,320
Employee Benefits	1,051	18,748	156,919	2,810	159,729	-	178,477
Bank Service Charges	-	56,993	14,477	10	14,487	-	71,480
Professional Fees	-	694,591	189,809	101,196	291,005	(87,634)	897,962
Convention Costs	31,102	392,808	-	151	151	-	392,959
Awards/Gifts and Scholarships	-	580,149	5,490	207	5,698	-	585,847
Printing and Copying	-	62,209	10,140	506	10,646	-	72,855
Participant Costs and Stipends	1,347	432,988	-	-	-	-	432,988
Travel	12,172	221,641	21,218	33,124	54,342	-	275,983
Occupancy	-	16,786	150,988	-	150,988	-	167,774
Computer Service and Related	558	32,691	35,285	990	36,275	-	68,966
Postage and Shipping	215	26,101	2,409	6,193	8,602	-	34,703
Bad Debt Expense	-	-	6,269	-	6,269	-	6,269
Material and Supplies	5	201,164	15,003	251	15,254	-	216,418
Telephone and Communications	-	2,825	15,009	75	15,084	-	17,909
Meals and Entertainment	-	174	-	-	-	-	174
Contributions and Donations	-	4,000	1,500	-	1,500	-	5,500
Dues and Subscriptions	270	10,223	3,182	3,609	6,791	-	17,014
Advertising	-	92,385	231	25,152	25,383	-	117,769
In-Kind	-	1,762,479	-	-	-	-	1,762,479
Meeting Expense	8,445	47,500	9,776	257	10,033	-	57,533
Interest Expense	-	-	5,303	39	5,341	-	5,341
Depreciation	-	-	601	-	601	-	601
Profit Sharing	-	75,000	-	-	-	(75,000)	-
Indirect Cost	30,425	428,385	(525,330)	96,945	(428,385)	-	-
Total Expenses by Function	\$ 176,169	\$ 6,133,986	\$ 407,569	\$ 429,294	\$ 836,863	\$ (162,634)	\$ 6,808,215

**AMERICAN INDIAN SCIENCE AND ENGINEERING SOCIETY
SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS
YEAR ENDED DECEMBER 31, 2019**

Federal Grantor/Pass through Grantor/ Program or Cluster Title	Federal CFDA Number	Pass-Through Entity Identifying Number	Passed Through to Subrecipients	Federal Expenditures
U.S. National Science Foundation				
Research and Development Cluster				
Engineering Grants	47.041		\$ -	\$ 40,952
Computer and Information Science and Engineering	47.070		-	210,497
Biological Sciences	47.074		-	259,539
Education and Human Services	47.076		-	22,252
Total Research and Development Cluster			<u>-</u>	<u>533,239</u>
 Total U.S. National Science Foundation			-	533,239
Department of Education				
Indian Education - Special Programs for Indian Children Cooperative Agreement	84.299		-	<u>419,022</u>
Total Department of Education			-	419,022
U.S. Department of Health and Human Services				
Demonstration Projects for Indian Health	93.933		-	<u>24,046</u>
Total U.S. Department of Health and Human Services			-	24,046
U.S. Department of Commerce				
Minority Business Development	11.U01		-	<u>199,799</u>
Total U.S. Department of Commerce			-	<u>199,799</u>
 Total Expenditures of Federal Awards			<u>\$ -</u>	<u>\$ 1,176,106</u>

**AMERICAN INDIAN SCIENCE AND ENGINEERING SOCIETY
NOTES TO SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS
DECEMBER 31, 2019**

NOTE 1 BASIS OF PRESENTATION

The accompanying schedule of expenditures of federal awards (the Schedule) includes the federal grant activity of AISES and is presented on the accrual basis of accounting, which is the same basis used to prepare the consolidated financial statements. The information in this schedule is presented in accordance with the requirements of Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards (Uniform Guidance).

NOTE 2 10% DE MINIMUS INDIRECT COST RATE

AISES did not elect to use the 10% indirect cost rate.

NOTE 3 LOANS

AISES did not expend federal awards related to loans or loan guarantees during the year. In addition, the Organization did not have a loan balance outstanding.

NOTE 4 FEDERAL FUNDED INSURANCE

The Organization has no federally funded insurance.



**REPORT OF INDEPENDENT AUDITORS ON INTERNAL CONTROL
OVER FINANCIAL REPORTING AND ON COMPLIANCE AND
OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS
PERFORMED IN ACCORDANCE WITH *GOVERNMENT AUDITING STANDARDS***

Board of Directors
American Indian Science and Engineering Society
Albuquerque, New Mexico

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the consolidated financial statements of American Indian Science and Engineering Society, which comprise the consolidated statement of financial position as of December 31, 2019, and the related consolidated statements of activities, functional expenses and cash flows for the year then ended, and the related notes to the consolidated financial statements, and have issued our report thereon dated August 14, 2020.

Internal Control Over Financial Reporting

In planning and performing our audit of the consolidated financial statements, we considered American Indian Science and Engineering Society's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the consolidated financial statements, but not for the purpose of expressing an opinion on the effectiveness of American Indian Science and Engineering Society's internal control. Accordingly, we do not express an opinion on the effectiveness of American Indian Science and Engineering Society's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the entity's consolidated financial statements will not be prevented, or detected and corrected, on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies and therefore, material weaknesses or significant deficiencies may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether American Indian Science and Engineering Society's consolidated financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of consolidated financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

American Indian Science and Engineering Society's Response to Findings

American Indian Science and Engineering Society's response to the findings identified in our audit is described in the accompanying schedule of findings and questioned costs. American Indian Science and Engineering Society's response was not subjected to the auditing procedures applied in the audit of the consolidated financial statements and, accordingly, we express no opinion on it.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.



CliftonLarsonAllen LLP

Albuquerque, New Mexico
August 14, 2020



REPORT OF INDEPENDENT AUDITORS ON COMPLIANCE FOR THE MAJOR FEDERAL PROGRAM AND REPORT ON INTERNAL CONTROL OVER COMPLIANCE REQUIRED BY THE UNIFORM GUIDANCE

Board of Directors
American Indian Science and Engineering Society
Santa Fe, New Mexico

Report on Compliance for Each Major Federal Program

We have audited American Indian Science and Engineering Society's compliance with the types of compliance requirements described in the *OMB Compliance Supplement* that could have a direct and material effect on each of American Indian Science and Engineering Society's major federal programs for the year ended December 31, 2019. American Indian Science and Engineering Society's major federal programs are identified in the summary of auditors' results section of the accompanying schedule of findings and questioned costs.

Management's Responsibility

Management is responsible for compliance with federal statutes, regulations, and the terms and conditions of its federal awards applicable to its federal programs.

Auditors' Responsibility

Our responsibility is to express an opinion on compliance for each of American Indian Science and Engineering Society's major federal programs based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and the audit requirements of Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Those standards and the Uniform Guidance require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about American Indian Science and Engineering Society's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for each major federal program. However, our audit does not provide a legal determination of American Indian Science and Engineering Society's compliance.

Opinion on Each Major Federal Program

In our opinion, American Indian Science and Engineering Society complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended December 31, 2019.

American Indian Science and Engineering Society's response to the noncompliance findings identified in our audit is described in the accompanying schedule of findings and questioned costs. American Indian Science and Engineering Society's response was not subjected to the auditing procedures applied in the audit of compliance and, accordingly, we express no opinion on the response.

Report on Internal Control Over Compliance

Management of American Indian Science and Engineering Society is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered American Indian Science and Engineering Society's internal control over compliance with the types of requirements that could have a direct and material effect on each major federal program to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for each major federal program and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of American Indian Science and Engineering Society's internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. *A material weakness in internal control over compliance* is a deficiency, or a combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. *A significant deficiency in internal control over compliance* is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, we did identify certain deficiencies in internal control over compliance, described in the accompanying schedule of findings and questioned costs as item 2019-001 that we consider to be a significant deficiency.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.



CliftonLarsonAllen LLP

Albuquerque, New Mexico
August 14, 2020

**AMERICAN INDIAN SCIENCE AND ENGINEERING SOCIETY
SCHEDULE OF FINDINGS AND QUESTIONED COSTS
YEAR ENDED DECEMBER 31, 2019**

Section I – Summary of Auditors’ Results

Financial Statements

1. Type of auditors’ report issued: Unmodified
2. Internal control over financial reporting:
- Material weakness(es) identified? _____ yes x no
 - Significant deficiency(ies) identified that are not considered to be material weakness(es)? _____ yes x none reported
3. Noncompliance material to financial statements noted? _____ yes x no

Federal Awards

1. Internal control over major federal programs:
- Material weakness(es) identified? _____ yes x no
 - Significant deficiency(ies) identified that are not considered to be material weakness(es)? x yes _____ none reported
2. Type of auditors’ report issued on compliance for major federal programs: Unmodified
3. Any audit findings disclosed that are required to be reported in accordance with 2 CFR 200.516(a) x yes _____ no

Identification of Major Federal Programs

CFDA Number(s)

Name of Federal Program or Cluster

47.041, 47.070, 47.074, 47.076

Research and Development Cluster

Dollar threshold used to distinguish between Type A and Type B programs:

\$ 750,000

Auditee qualified as low-risk auditee pursuant to Uniform Guidance

_____ yes x no

**AMERICAN INDIAN SCIENCE AND ENGINEERING SOCIETY
SCHEDULE OF FINDINGS AND QUESTIONED COSTS
YEAR ENDED DECEMBER 31, 2019**

Section II – Financial Statement Findings

Our audit did not disclose any matters required to be reported in accordance with *Government Auditing Standards*.

Section III – Findings and Questioned Costs – Major Federal Programs

2019–001 – Control Deficiency – Cash Management and Allowable Costs/Cost Principles

Federal agency: National Science Foundation

Federal program title: Research and Development (R&D) Cluster

CFDA Number: 47.041, 47.074, 47.076

Award Period: August 15, 2014 – September 30, 2020

Type of Finding: Significant Deficiency in Internal Control over Compliance; Compliance

Criteria or specific requirement: According to §200.302 Financial management of 2 CFR Part 200, the financial management system of each non-Federal entity must provide for written procedures to implement the requirements of §200.305 Payment. Also, according to §200.303 Internal controls of 2 CFR Part 200, the non-Federal must establish and maintain effective internal control over the Federal award that provides reasonable assurance that the non-Federal entity is managing the Federal award in compliance with Federal statutes, regulations, and the terms and conditions of the Federal award. According to the AISES Manual of Accounting Policies and Procedures Adopted 2001 Revised 2018, the AISES CEO, or a designee authorized by the agency, will approve the drawdown request prior to submission to the agency.

Condition: No formal documentation of review and approval of the drawdown request prior to submission to the agency.

Questioned costs: None

Context: We noted corrective action, as outlined in management’s response to prior year audit findings, was taken and completed as of the planned date of August 31, 2019.

Inherently, during cash management and indirect cost testing, we noted 4 out of 11 drawdown requests did not have a formally documented review and approval prior to submission to the agency. CLA noted these exceptions were isolated to the months prior to the planned date for corrective action and that there were no exceptions identified in drawdown requests after the planned date for corrective action.

Cause: Lack of formal documentation of review and approval prior to completion date for corrective action plan.

Effect: Noncompliance with Federal requirement; If review and approval is not formally documented, there is no evidence that it occurred prior to submission to the agency, consistent with internal policies and procedures.

**AMERICAN INDIAN SCIENCE AND ENGINEERING SOCIETY
SCHEDULE OF FINDINGS AND QUESTIONED COSTS
YEAR ENDED DECEMBER 31, 2019**

Section III – Findings and Questioned Costs – Major Federal Programs (Continued)

**2019-001 – Control Deficiency – Cash Management and Allowable Costs/Cost Principles
(Continued)**

Repeat Finding: Repeat, Modification, and Resolution of prior year finding 2018-002.

Recommendation: We recommend management continue to follow its written procedures for payment and formally document review and approval of drawdown requests prior to submission to agency.

Views of responsible officials: Management has completed the corrective action associated with this finding.

Explanation of disagreement with audit finding: There is no disagreement with the audit finding.

Actions planned in response to finding: Management has completed the corrective action associated with this finding.

Responsible party: N/A

Planned completion date for corrective action plan: N/A

Plan to monitor completion of corrective action plan: N/A

**AMERICAN INDIAN SCIENCE AND ENGINEERING SOCIETY
SUMMARY SCHEDULE OF PRIOR AUDIT FINDINGS
YEAR ENDED DECEMBER 31, 2019**

The findings from the prior audit's schedule of findings and questioned costs are discussed below. The findings are numbered consistently with the numbers assigned in the prior year.

Finding Reference

2018-005 – Major Program Determination – Resolved

2018-006 – Net Assets with Donor Restriction – Resolved

Finding Reference

2018-001 – Procurement – Resolved

*2018-002 – Cash Management and Allowable Costs/Cost Principles – Repeated and Modified
(Resolved Prior to Year-end)*

2018-003 – Activities Allowed or Unhallowed and Allowable Costs/Cost Principles – Resolved

2018-004 – Cash Management and Allowable Costs/Cost Principles – Resolved

